

2014 List of Fastest-Growing U.S. Staffing & Talent Engagement Firms

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Key Findings:

- The top 10 fastest-growing U.S. staffing and talent engagement firms had a median compound annual growth rate of 56.8 percent from 2009 through 2013. The median on last year's list was 73.8 percent.
- The top 10 fastest-growing firms in 2014 are InGenesis, EHD Corporation, ALKU, Flexicrew Staffing Inc., Beacon Hill Staffing Group LLC, Proven, Magellan Search & Staffing, Associate Staffing, The Select Group and A-Line Staffing Solutions LLC.
- Overall, 97 firms posted compound annual revenue growth of 15 percent or more on this year's list, compared to 92 last year.
- Of all 97 firms on the fastest-growing list, 40 reported information technology staffing as one of their top segments. Additionally, 30 reported industrial staffing as one of their top segments.
- This year's list also includes several large firms such as Allegis Group, Express Employment Professionals, On Assignment Inc., Insight Global LLC and Elwood Staffing.
- Revenue included U.S. staffing and talent engagement revenue. Talent engagement revenue is defined as Professional Employer Organization (PEO) net revenue, Recruitment Process Outsourcing (RPO) revenue, payrolling net revenue, online staffing revenue and Managed Service Provider (MSP) fee revenue. To qualify for the list, staffing firms had to post at least \$1 million in revenue in 2009 and have compound annual revenue growth of at least 15 percent between 2009 and 2013. All numbers are self-reported. However, the top 10 fastest-growing firms had to provide audited financial statements to verify the numbers or provide verification of the numbers on company letterhead when audited financial statements were not available. Only organic revenue growth was considered. Revenue was adjusted to remove growth from acquisitions.

All of the companies listed were invited to provide their revenue numbers via online survey earlier this year. Firms not on this list that feel they should have been included are encouraged to contact Staffing Industry Analysts. Many thanks to the staffing firms who participated in this year's list process.

List of Fastest-Growing U.S. Staffing & Talent Engagement Firms Ranked by CAGR of organic (excludes acquisitions) revenue from 2009 to 2013

Rank	Company	Headquarters	Top Staffing Segment(s) Served	2013 U.S. staffing & TE revenue (\$M)	Compound Annual Growth Rate
1	InGenesis	San Antonio, Texas	Healthcare	111.7	132.7%
2	EHD Corporation	Brentwood, Tenn.	Industrial	24.0	83.2%
3	ALKU	Andover, Mass.	IT	38.2	77.4%
4	Flexicrew Staffing Inc.	Mobile, Ala.	Industrial	20.3	58.5%
5	Beacon Hill Staffing Group LLC	Boston	IT	221.9	57.6%
6	Proven	San Diego	IT, finance/accounting	18.1	56.1%
7	Magellan Search & Staffing	Wayne, Penn.	Finance/accounting	8.1	54.1%
8	Associate Staffing	Laurinburg, N.C.	Industrial, IT, finance	11.3	52.4%
9	The Select Group	Raleigh, N.C.	IT	64.1	50.8%
10	A-Line Staffing Solutions LLC	Sterling Heights, Mich.	Healthcare	18.8	50.0%
11	Premier Staffing Inc.	San Francisco	Office/clerical	19.0	49.5%
12	ChaseSource LP	Houston	office/clerical	28.2	49.5%
13	Elwood Staffing	Columbus, Ind.	Industrial	808.2	48.4%
14	Malone Workforce Solutions	Louisville, Ky.	Industrial	103.5	46.8%
15	Set and Service Resources	Raleigh, N.C.	Retail staffing	16.5	46.3%
16	TrueBridge Resources	Atlanta	IT	59.7	44.7%
17	TekPartners/MedPartners	Coral Springs, Fla.	IT, healthcare	115.3	44.6%
18	The Onin Group	Birmingham, Ala.	Industrial	189.7	43.9%
19	ReqRoute Inc.	Milpitas, Calif.	IT	15.0	43.9%
20	Healthcare Support Staffing Inc.	Winter Park, Fla.	Healthcare	49.0	43.7%

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21	Employment Solutions Personnel Services Inc.	Fort Collins, Colo.	Industrial	26.0	42.8%
22	Employee Solutions	Plano, Texas	Industrial	75.7	41.5%
23	ESP IT	Minneapolis	IT	8.4	41.4%
24	Mindlance Inc.	Hoboken, N.J.	IT	96.8	40.9%
25	ettain Group inc.	Charlotte, N.C.	IT	114.0	40.8%
26	PrimeSkill Staffing Services	Oxnard, Calif.	Industrial	21.8	40.2%
27	MAU Workforce Solutions	Augusta, Ga.	Industrial	216.0	39.5%
28	Accuro	Raleigh, N.C.	IT	4.5	38.3%
29	Priority Personnel	San Marcos, Texas	Industrial	6.1	37.4%
30	HirePower Personnel Inc.	Sugar Land, Texas	IT	12.7	37.1%
31	Insight Global LLC	Atlanta	IT	918.4	37.1%
32	Clinical Resources LLC	Atlanta	Healthcare	11.3	37.0%
33	Reliable Staffing Services	Jackson, Ohio	Industrial	6.5	36.9%
34	Advanced Group	Chicago	Office/clerical	86.7	36.2%
35	TalentBurst Inc.	Natick, Mass.	IT	51.9	35.8%
36	WorkForce Carolina Inc.	Mount Airy, N.C.	Industrial	25.0	35.1%
37	Integrity Staffing Solutions Inc.	Wilmington, Del.	Industrial	362.2	35.0%
38	Protingent Inc.	Redmond, Wash.	Engineering	32.5	34.8%
39	The Training Associates Corporation	Westboro, Mass.	IT	35.2	34.3%
40	Nesco Resource	Cleveland , Ohio	Industrial	284.0	32.6%

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41	Medical Solutions LLC	Omaha, Neb.	Healthcare	126.2	32.0%
42	Fortus Healthcare Resources	Utica, N.Y.	Healthcare	7.2	31.6%
43	Veredus	Tampa, Fla.	IT	91.3	31.4%
44	GDH Consulting, Inc.	Tulsa, Okla.	IT	66.0	30.2%
45	Effex Management Solutions	Houston	Industrial	100.0	30.0%
46	Acrobat Outsourcing	San Francisco	Hospitality staffing	11.2	29.8%
47	Accurate Personnel	Schaumburg, Ill.	Industrial	65.9	28.7%
48	Pyramid Consulting Inc.	Alpharetta, Ga.	IT	160.0	28.3%
49	Personnel Options Inc.	Griffin, Ga.	Industrial	17.7	28.2%
50	Spectraforce Technologies Inc.	Raleigh, N.C.	Engineering/IT	41.9	27.2%
51	Acro Service Corporation	Livonia, Mich.	IT, Engineering	213.0	27.0%
52	Willis Group LLC	Houston	IT	87.3	26.8%
53	PEAK Technical Services Inc.	Pittsburgh	Engineering	62.9	26.8%
54	Bradsby Group	Denver	Direct hire	23.9	26.6%
55	Arrow Strategies LLC	Bingham Farms, Mich.	IT	45.1	26.3%
56	On Assignment	Calabasas, Calif.	IT	1,630.6	25.6%
57	Trillium Staffing	Kalamazoo, Mich.	Industrial	193.6	25.1%
58	Pinnacle Staffing	Greenville, S.C.	Industrial	44.0	25.0%
59	Power Personnel Inc.	San Jose, Calif.	Healthcare	5.1	24.9%
60	Therapy Source	Plymouth Meeting, Penn.	Clinical/scientific	20.0	24.3%

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61	John Galt Staffing Inc.	Burlington, Mass.	Engineer/IT	29.6	24.3%
62	V-Soft Consulting Inc.	Louisville, Ky.	IT	42.4	24.2%
63	Portfolio Creative LLC	Columbus, Ohio	Marketing/creative	8.8	23.4%
64	Diversant LLC	Red Bank, N.J.	IT	92.2	23.3%
65	iTech Solutions Inc.	Farmington, Conn.	IT	14.5	22.4%
66	ICONMA	Troy, Mich.	IT	119.0	22.3%
67	Staff Management SMX (The Seaton Companies)*	Chicago	Industrial	560.8	21.8%
68	Xtreme Consulting Group Inc.	Kirkland, Wash.	IT	79.1	21.6%
69	Solving IT International Inc.	Chicago	IT	15.4	21.1%
70	Compunnel Software Group Inc.	Plainsboro, N.J.	IT	55.7	21.1%
71	LaborWorks Inc.	Gig Harbor, Wash.	Industrial	24.4	20.8%
72	Swift Worldwide Resources	Houston	Oil and gas	189.9	20.7%
73	QPS Employment Group Inc	Brookfield, Wis.	Industrial	157.0	20.4%
74	Morales Group Inc.	Indianapolis	Industrial	38.0	20.0%
75	Seville Staffing LLC	Chicago	Office/clerical	10.6	19.5%
76	Express Employment Professionals	Oklahoma City	Industrial	2,342.9	19.3%
77	Mitchell Martin Inc.	New York	IT	154.0	19.3%
78	The Daniel Group	Houston	Industrial	32.3	19.3%
79	Alliance Resource Group	Irvine, Calif.	Finance/accounting	4.0	19.0%
80	Johnson Service Group Inc.	Chicago, Atlanta	Engineering	151.2	19.0%

*Acquired by TrueBlue in 2Q14

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81	Populus Group LLC	Troy, Mich.	IT, engineering	71.5	18.8%
82	AtWork Group	Knoxville, Tenn.	Industrial	132.4	18.8%
83	Nelson	Sonoma, Calif.	Office/clerical	150.0	18.5%
84	The Greene Group	Davidson, N.C.	Industrial, scientific	30.7	18.3%
85	Addison Group	Chicago	IT	166.3	18.2%
86	BG Staffing Inc.	Plano, Texas	Industrial	151.7	18.0%
87	LaSalle Network	Chicago	Office/clerical	35.6	17.8%
88	The Davis Companies	Marlborough, Mass.	Industrial	49.5	17.4%
89	Signature Consultants	Fort Lauderdale, Fla.	IT	202.2	17.3%
90	Ardor Health Solutions	Ft. Lauderdale, Fla.	Healthcare	30.0	17.0%
91	Matlen Silver	Bridgewater, N.J.	IT	72.4	16.8%
92	Allegis Group	Hanover, Md.	IT	8,751.3	16.8%
93	Collabera	Morristown, N.J.	IT	451.2	16.4%
94	Aditi Staffing LLC	Seattle	IT	35.5	16.3%
95	Nightingale Nurses LLC	Boca Raton, Fla., and Costa Mesa, Calif.	Healthcare	43.0	16.2%
96	Allied Resources Staffing Solutions	Exton, Penn.	Engineering	9.5	16.2%
97	P.I.E. Management LLC	Detroit	Office/clerical	4.5	15.7%

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